



## VOLVO CONSTRUCTION EQUIPMENT INTEGRATION

### Karmak Offers a Wide Range of Solutions for Volvo Construction Equipment Dealers

Volvo Construction Equipment, Volvo Trucks North America, and Karmak work closely together to provide technology solutions to help dealers save time, increase revenue, and improve efficiency. Karmak Fusion is the only DMS that can integrate with both VCE and VTNA in the same DMS platform.

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#### Deferred Repairs

With Deferred Repairs, you can postpone work that a customer has opted not to complete while minimizing the need for data entry. Quickly see what hasn't been completed, which can help aid in upselling and reduce liability.

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#### Lease/Rental Billing Management

L/R Billing Management combines all the features you'll need to bill your customers effectively and efficiently by automatically calculating both fixed and variable charges. Fusion allows you to utilize many different billing frequencies, from monthly, weekly, daily, 28/30-day billing, advanced billing, and more.

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#### MMI

MMI is fully implemented in Fusion. Your parts sales, demand data, purchase order details, backorders, and supersession history are sent to VCE. Orders are calculated and sent back to your system, saving you time and improving your inventory performance.

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#### MV Preferred

Parts pricing look-up and validation ensures your national account customers are charged the right price, every time. Fusion also electronically retrieves credit authorization when the parts or repair order is invoiced, thereby eliminating the need to place a phone call. MV Preferred makes it simple to get it right the first time.

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#### Parts Linq

Parts Linq gives you full integration with VCE for parts master information, purchase orders, delivery, and invoices. Your parts invoices from VCE are received electronically and imported directly into Fusion where they are compared to your purchase orders and receipts and can be automatically posted into Accounts Payable, freeing up your staff for other duties.

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#### Preventive Maintenance

Drive revenue and build trust with your customers via Preventive Maintenance. Generate a calendar or meter-based maintenance schedule, which makes it easy to prevent failures and downtime, all while minimizing the need to manually key information into the system.

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#### Unit Management

Fusion's Unit Management feature allows you to categorize machines by equipment type and class, assign unlimited characteristics to record detailed machine and attachment information, store multiple images and other documentation, track the parent and child relationships between units, manage all repair history, and track meter readings.

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#### Warranty Claim Submission (UCHP)

Filing warranty claims electronically not only saves valuable time that is better spent taking care of your customers, it also gets you paid quicker. Fusion captures repair order detail and helps you fill out the claim more efficiently.

**VOLVO**  
Construction Equipment