

### Karmak Offers a Wide Range of Solutions for International Dealers

Karmak's association with International began decades ago and has remained strong throughout many phases of technology. As a result, a full feature set of interfaces is available for International dealers.

#### Stock and DOLORIS Orders

Manually entering a 100 line-item stock order can be tedious and subject to error. Fusion gives you the ability to send orders to International quickly without wasting valuable time on data entry. Emergency orders that need to be processed on a tight deadline are handled quickly and efficiently.

#### Repair Management

Your service department already uses International's Repair Management to create estimates and communicate with customers. With Fusion they also get real time access to parts pricing and availability information, without changing screens. This feature is built in to Karmak's Business Online e-commerce system, which also lets you sell parts online and provides an information portal for all your customers. Fusion will also support creating the repair order from Repair Management in the second half of 2018.

#### Fleet Charge

Your fleet and national account customers can charge the cost of parts and service to their Fleet Charge credit card. You're able to obtain pre-authorization on estimates and/or authorization on completed work or parts purchases. Final invoices are securely transmitted to International and remittance is automatically retrieved for you.

#### Warranty Claims (iClaim)

Claims are a big part of your service business and we recognize the importance of service and warranty applications working together. Downloading claims from Fusion lets you enter the data only once while still allowing an automated check for mistakes. This process saves time by eliminating steps and performing essential data verification.

#### Financial Statement

Fusion fully supports International's new dealer financial statement download process. Once you map your general ledger accounts to the International chart of accounts, your data is securely transmitted to International using the required STAR formatting and process.

#### Dealer Inventory Alliance (DIA)

Fusion sends your parts sales data to International for analysis and, in return, a suggested order is supplied. DIA saves you time and helps make sure you have the parts you need, when you need them.

#### Point-of-Sale Fleet Price Verification

This interface accurately and securely verifies that national account customers' prices have been correctly assigned to parts and service orders prior to finalizing the invoice. During the order entry process for parts counter invoices, repair order invoices, and customer quotes, your users can initiate a query to International for price verification of eligible parts sold on the invoice. International will verify the prices and return correct pricing for any parts incorrectly priced for that customer, along with predefined status messages. Fusion then processes the returned data and updates prices as necessary at the time of billing.

#### OEConnection

The Fusion OEConnection export sends your parts data to OEConnection, where it is made available for purchase by other International dealers. By leveraging OEConnection you can improve cash flow by increasing inventory turns and reducing obsolescence.

