



Business System Features

Fusion • INFO 5™
• ProfitMaster™

PARTS/INVENTORY	Fusion	INFO 5	ProfitMaster
7 Pricing Tiers	✓		
Ability to not track Quantity On Hand for a Part Number		✓	
Alternate Source Purchasing	✓	✓	
Automatic Tracking of Lost Sales	✓	✓	
Bar Code Label Printing	✓	✓	
Bar Code Receiving (Parts Scan)	✓	✓	
Business Online	✓	✓	
Consignment Inventory		✓	
Cross Reference	✓	✓	
Customer Special Pricing	✓	✓	
Expiration Date on Parts Order Quotes		✓	
Immediate Inter-Branch Transfer	✓		
Inter-Branch for Stock	✓	✓	
Inter-Branch Point-of-Sale	✓		
Kits and Assemblies	✓		
Managed Dealer Inventory	✓	✓	
No Usage Flag on Customer Record	✓	✓	
Part Supersession	✓	✓	
Physical Inventory	✓	✓	
Point-of-Sale Assemblies	✓		
Price Files	✓	✓	
Price Override Reason	✓		
Quick Credit Parts Entry	✓		
Serial Stock - Point-of-Sale	✓		
Unlimited Price Groups	✓		
Velocity Pricing	✓	✓	
Vendor Rebates	✓	✓	

ACCOUNTING	Fusion	INFO 5	ProfitMaster
A/R Disputed Invoices	✓	✓	
Account Allocations	✓	✓	
Account Reconciliation	✓		
Alternate Costing Methods (Average or Replacement)	✓	✓	
Auto-Delinquent	✓	✓	
Basic Budgets	✓	✓	
Billing Service (IBS, CBI)	✓	✓	
Budget Importing	✓		
Currency Exchange	✓		
Drill Thru G/L Transaction Search	✓		
Fixed Assets	✓		
Inter-Branch Accounting	✓	✓	
Journal Entry Import	✓	✓	
Journal Entry Template	✓	✓	
Move A/R Invoices	✓	✓	
Notes Payable	✓	✓	
Quick Create Customer	✓	✓	
Recurring Journal Entry	✓	✓	
Sales Tax Adjustment Invoice	✓		
Salesperson Commission	✓	✓	

SERVICE	Fusion	INFO 5	ProfitMaster
Bar Code Time Entry	✓	✓	✓
Comeback Repairs	✓		✓
Deferred Repairs	✓		✓
eTech	✓	✓	✓
Inter-Branch through Service	✓		
Line Item Quoting	✓		
Preventive Maintenance	✓	✓	✓
Remanufacturing	✓	✓	✓
Warranty Interfaces	✓	✓	✓

SALES	Fusion	INFO 5	ProfitMaster
Deal Processing	✓		✓
Local Purchase Order (LPO)	✓	✓	✓
Purchasing and Receiving Units	✓	✓	✓
Sales Information in Unit	✓	✓	✓

LEASE/RENTAL	Fusion	INFO 5	ProfitMaster
Attached Units	✓	✓	
CPI (Consumer Price Index)	✓		
Customer Rate Override	✓	✓	
Daily Billing (28/30 day billing)	✓	✓	
Driver Information	✓	✓	
Insurance Information	✓	✓	
Maintenance Contracts	✓	✓	
Rent a Sales Unit	✓		
Unit Mass Meter Update	✓	✓	

3RD PARTY COMMUNICATIONS	Fusion	INFO 5	ProfitMaster
Channel Advisor	✓		
Decisiv	✓	✓	✓
eData Exchange (EDI)	✓	✓	
Freightliner Communications	✓		✓
Hino VMI	✓	✓	
Isuzu Communications	✓		
Mack/Volvo Communications	✓	✓	✓
Navistar Communications	✓	✓	✓
PACCAR Communications	✓	✓	✓
Parts123	✓	✓	
Service Gate Interfaces	✓	✓	✓
SOARR	✓		✓
Thermo King Warranty		✓	

REPORTING	Fusion	INFO 5	ProfitMaster
Alerts	✓		✓
Business Intelligence (BI)	✓	✓	✓
BI Ability to Create/Maintain Views	✓	✓	✓
BI Executive Dashboard	✓	✓	✓
Fusion Report Writing	✓		
Karmak Live	✓	✓	✓
KOLD	✓	✓	✓
Unlimited BI Users	✓	✓	✓

ADDITIONAL APPLICATIONS	Fusion	INFO 5	ProfitMaster
Attached Documents	✓		✓
Attach-It (Desktop and Mobile)	✓		✓
Credit Card Interface	✓		
Deliver-It	✓	✓	
Kardex Remstar/FastPic Interface	✓	✓	
Parts Scan Receiving	✓	✓	
Service Scheduling	✓	✓	✓
Signature Capture	✓		✓

SERVER	Fusion	INFO 5	ProfitMaster
Client's Own Server	✓	✓	✓
Hosted Solution (ASP)	✓	✓	✓
Mobile Branches	✓	✓	✓

This is a highlighted list of features. For more details, give us a call at [800-622-6311](tel:800-622-6311) or visit us online at Karmak.com. We're certain that we can help your business be more efficient and profitable.